

Facilitating Innovation and Creativity in a Team Environment

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Workshop Layout

- Welcome & Overview
- Innovation and Creativity
 - What are the key features?
 - How do we cultivate?
- Innovation and Creativity in a Team Environment
 - High performance teamwork
 - IDEO example
- Wrap-up and Next Steps

Session Objectives

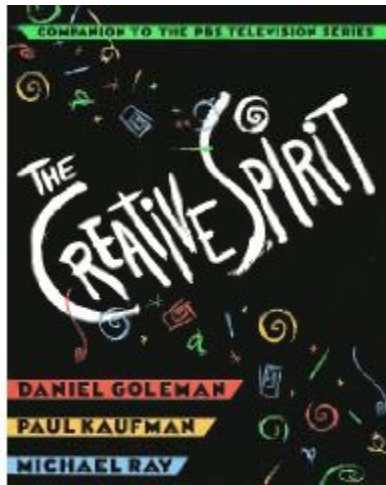
- Participants will be able to describe key elements of:
 - Importance and features of high performance teamwork for fostering innovation and creativity
 - IDEO approach to innovation and creativity
- Participants will begin applying key elements to the design/re-design of a course, lab or class session or learning module

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Innovation and Creativity

- Individually reflect on
 - Key features and how to cultivate innovation and creativity in a team environment
 - Record your ideas
- Turn to the person next to you
 - Exchange ideas
 - Develop a list to share with whole group
- Whole Group discussion

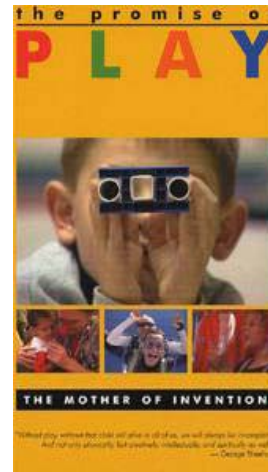
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<http://www.amazon.com/Creative-Spirit-2Tie-PBS/dp/0525933549>

<http://www.danielgoleman.info/blog/>

<http://www.michael-ray.com/>

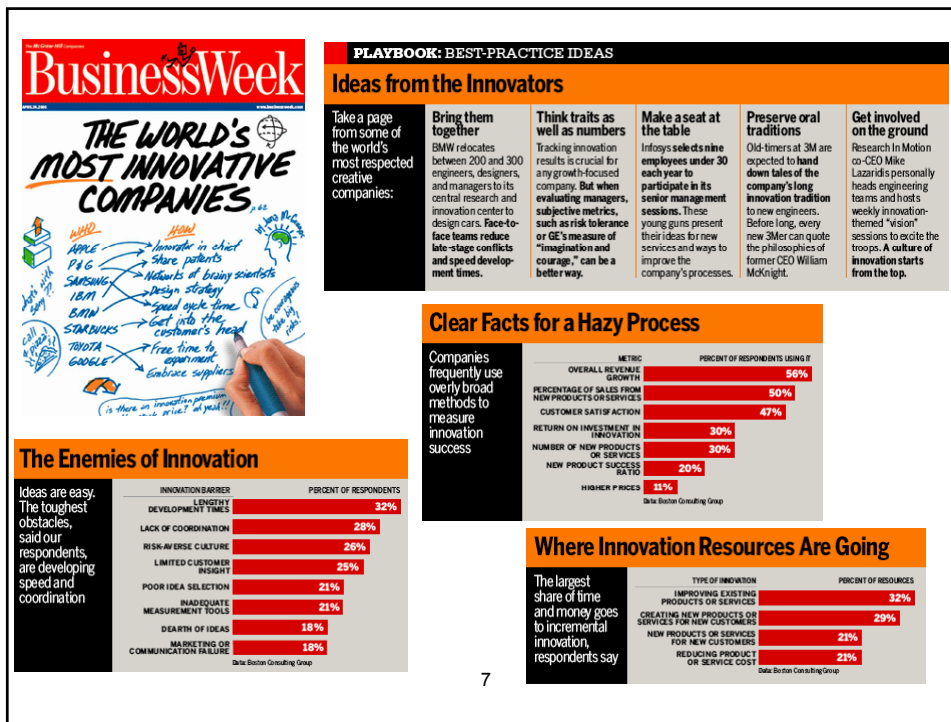


http://www.amazon.com/PROMISE-PLAY-Part-Mother-Invention/dp/B0018L45MO/ref=pd_bxgy_d_text_b

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Guide to Increasing Innovation Amabile & Khaire (2008)

- If you're trying to enhance creativity:
 - Remember that you are not the sole fount of ideas
 - Enable collaboration
 - Enhance diversity
 - Map the stages of creativity and attend to their different needs
 - Accept the inevitability and utility of failure
 - Motivate with intellectual challenge



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http://www.businessweek.com/magazine/content/06_17/b3981401.htm

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**SERIOUS
PLAY**

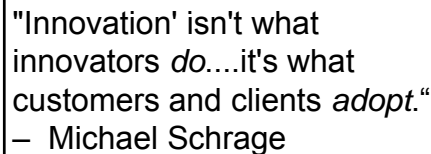
HOW THE WORLD'S
BEST COMPANIES
SIMULATE TO
INNOVATE

MICHAEL SCHRAGE

beta

Prototyping is probably the single most pragmatic behavior the innovative firm can practice

Michael Schrage. 2000. *Serious Play: How the World's Best Companies Simulate to Innovate*



Design team failure is usually due to failed team dynamics

(Leifer, Koseff & Lenshow, 1995).

It's the soft stuff that's hard, the hard stuff is easy

(Doug Wilde, quoted in Leifer, 1997)

Professional Skills

(Shuman, L., Besterfield-Sacre, M., and McGourty, J., "The ABET Professional Skills-Can They Be Taught? Can They Be Assessed?" *Journal of Engineering Education*, Vo. 94, No. 1, 2005, pp. 41–55.)



Top Three Main Engineering Work Activities

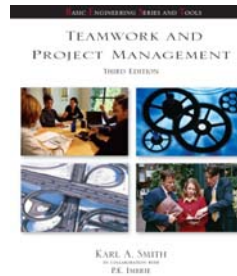
Engineering Total

- Design – 36%
- Computer applications – 31%
- Management – 29%

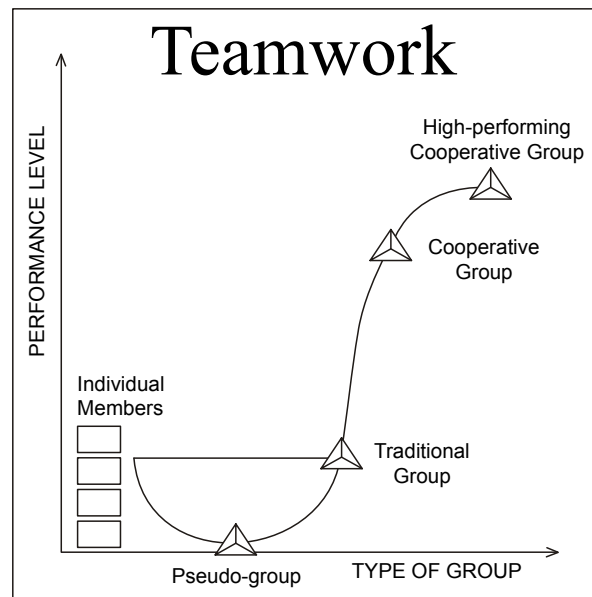
Civil/Architectural

- Management – 45%
- Design – 39%
- Computer applications – 20%

Burton, L., Parker, L., & LeBold, W. 1998.
U.S. engineering career trends. *ASEE Prism*, 7(9), 18-21.



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Characteristics of Effective Teams

- ?
- ?

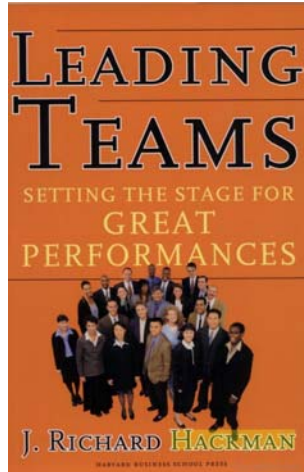
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A team is a small number of people with complementary skills who are committed to a common purpose, performance goals, and approach for which they hold themselves mutually accountable

- SMALL NUMBER
- COMPLEMENTARY SKILLS
- COMMON PURPOSE & PERFORMANCE GOALS
- COMMON APPROACH
- MUTUAL ACCOUNTABILITY

--Katzenbach & Smith (1993)
The Wisdom of Teams

Hackman – Leading Teams



- Real Team
- Compelling Direction
- Enabling Structure
- Supportive Organizational Context
- Available Expert Coaching

Team Diagnostic Survey (TDS)

<https://research.wjh.harvard.edu/TDS/>

Real Team

- clear boundaries
- team members are interdependent for some common purpose, producing a potentially assessable outcome for which members bear collective responsibility
- at least moderate stability of membership

Cooperative Learning

Positive Interdependence

- Goal Interdependence (essential)**
1. All members show mastery
 2. All members improve
 3. Add group member scores to get an overall group score
 4. One product from group that all helped with and can explain
- Role (Duty) Interdependence**
Assign each member a role and rotate them
- Resource Interdependence**
1. Limit resources (one set of materials)
 2. Jigsaw materials
 3. Separate contributions
- Task Interdependence**
1. Factory-line
 2. Chain Reaction
- Outside Challenge Interdependence**
1. Intergroup competition
 2. Other class competition
- Identity Interdependence**
Mutual identity (name, motto, etc.)
- Environmental Interdependence**
1. Designated classroom space
 2. Group has special meeting place
- Fantasy Interdependence**
Hypothetical interdependence in situation ("You are a scientific/literary prize team; lost on the moon, etc.")
- Reward/Celebration Interdependence**
1. Celebrate joint success
 2. Bonus points (use with care)
 3. Single group grade (when fair to all)

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Individual Accountability

- Ways to ensure no slackers:**
- Keep group size small (2-4)
 - Assign roles
 - Randomly ask one member of the group to explain the learning
 - Have students do work before group meets
 - Have students use their group learning to do an individual task afterward
 - Everyone signs: "I participated, I agree, and I can explain"
 - Observe & record individual contributions
- Ways to ensure that all members learn:**
- Practice tests
 - Edit each other's work and sign agreement
 - Randomly check one paper from each group
 - Give individual tests
 - Assign the role of **checker** who has each group member explain out loud
 - Simultaneous explaining: each student explains their learning to a new partner

Face-to-Face Interaction

- Structure:**
- Time for groups to meet
 - Group members close together
 - Small group size of two or three
 - Frequent oral rehearsal
 - Strong positive interdependence
 - Commitment to each other's learning
 - Positive social skill use
 - Celebrations for encouragement, effort, help, and success!

<http://www.ce.umn.edu/~smith/docs/Smith-CL%20Handout%2008.pdf>

Teamwork Skills

- Communication
 - Listening and Persuading
- Decision Making
- Conflict Management
- Leadership
- Trust and Loyalty

Cooperative Teamwork Skills	Teaching Cooperative Skills
<p>Forming Skills Initial Engagement Skills</p> <ul style="list-style-type: none"> • Move into Groups Quickly • Ask How the Group • Use Group Names • Take Turns • Use Names, Look at Speaker • No "Who-Does" <p>Norming Skills Group Management Skills</p> <ul style="list-style-type: none"> • Share Ideas and Questions • Ask for Facts and Reasoning • Give Directions to the Group's Work, some assignment purposes, provide time limits, offer encouragement • Encourage Everyone to Participate • Ask for Help or Clarification • Express Support and Acceptance • Offer Feedback Clearly • Paraphrase Others' Contributions • Encourage the Group • Describe Feelings When Appropriate <p>Performing Skills Annual Methods for Processing Interests</p> <ul style="list-style-type: none"> • Summarize at Our Level Completely • Seek Accuracy by Cross-checking to Remember • Help the Group Find Clear Ways to Remember • Check Understanding by Demanding Clarification • Ask Others to Plan for Being Teaching Our Level <p>Reinforcing Skills Stimulate Cognitive Conflict and Reasoning</p> <ul style="list-style-type: none"> • Critique Ideas Without Criticizing People • Differentiate Ideas and Reasoning of Members • Encourage Ideas into Single Positions • Ask for Justification on Conclusions • Extend Reasoning • Probe by Asking to-Depth Questions • Generate Further Reasoning • Test Reality by Checking the Groups Work 	<p>1. Help students see the need to learn the skill.</p> <p>2. Help them learn how to do it (I can't).</p> <p>3. Encourage them to practice the skill daily.</p> <p>4. Help them reflect on progress, & when able.</p> <p>5. Help them generalize until skill is automatic.</p> <p>Monitoring, Observing, Intervening, and Processing</p> <p>Monitor to promote academic & cooperative success</p> <p>Observe for appropriate teamwork skills; praise them when you witness students to use them in response.</p> <p>Intervene if necessary to help groups solve academic or teamwork problems.</p> <p>Process so students continuously analyze how well they are doing and compare in order to continue successful strategies and improve when needed.</p> <p>Ways of Processing</p> <p>Positive Feedback</p> <ol style="list-style-type: none"> 1. Have volunteer students tell the class something their partners did which helped them learn today. 2. Have all students tell their partners something the partners did which helped them learn today. 3. Tell the class helpful behaviors you saw today. <p>Group Analysis</p> <ol style="list-style-type: none"> 1. Name 3 things your group did today which helped you learn and work well together. 2. Name 1 thing you could do even better next time. <p>Cooperative Skill Analysis</p> <ol style="list-style-type: none"> 1. Rate your use of the target cooperative skill. 2. Give a "Praise Card" - "Good work!" 3. Decide how you will encourage each other to practice the target skill next time. <p>Start: "Did your partners say they were glad they were here today? Thank them for helping."</p> <p>End: "Did your partners say they were glad they were here today? Thank them for helping."</p>

Group Processing Plus/Delta Format

Plus (+) Things That Group Did Well	Delta (Δ) Things Group Could Improve

Team Charter

- Team name, membership, and roles
- Team Mission Statement
- Anticipated results (goals)
- Specific tactical objectives
- **Ground rules/Guiding principles for team participation**
- Shared expectations/aspirations

Code of Cooperation

- EVERY member is responsible for the team's progress and success.
- Attend all team meetings and be on time.
- Come prepared.
- Carry out assignments on schedule.
- Listen to and show respect for the contributions of other members; be an active listener.
- CONSTRUCTIVELY criticize ideas, not persons.
- Resolve conflicts constructively,
- Pay attention, avoid disruptive behavior.
- Avoid disruptive side conversations.
- Only one person speaks at a time.
- Everyone participates, no one dominates.
- Be succinct, avoid long anecdotes and examples.
- No rank in the room.
- Respect those not present.
- Ask questions when you do not understand.
- Attend to your personal comfort needs at any time but minimize team disruption.
- HAVE FUN!!
- ?

Adapted from Boeing Aircraft Group Team Member Training Manual



Time, April 2005

Stanford Institute of Design

01 Our vision
02 Design thinking
03 Multidisciplinary approach
04 Radical collaboration
05 Culture of innovation

Big Picture | Projects | People | Our Place | Participate

01 Our vision

"We believe great innovators and leaders need to be great design thinkers."

A bold new design institute at Stanford

We have a dream about building a place for design at Stanford.

We want to build a place where design thinking is the glue that binds people together, a place we call the d.school.

We want the d.school to be a place for Stanford students and faculty in engineering, medicine, business, the humanities, and education to learn design thinking and work together to solve big problems in a human centered way.

We want it to be a place where people from big companies, start-ups, schools, nonprofits, government, and anyone else who realizes the power of design thinking, can join our multidisciplinary teaching, prototyping, and research.

NEXT →

GET INVOLVED → Sign up to join the design thinking movement

http://www.stanford.edu/group/dschool/big_picture/our_vision.html

Ideo's five-point model for strategizing by design:
Hit the Streets
Recruit T-Shaped People
Build to Think
The Prototype Tells a Story
Design Is Never Done

Tom Friedman
Horizontalize
Ourselves

Design Thinking

Discipline Thinking

FIGURE 4
WHAT SIEMENS ADVISES FOR SUCCESS:
BUILD A T-SHAPED PROFILE

- General management skills
e.g., Analysis, Communication, Teaming
- Personal Traits
e.g., Self-discipline, Civil courage, Faith, Always gives feedback, Continuous improvement, Positive thinking, Questions the given, Uniting understandings, Ethical responsibility, Keeps healthy and fit, Lively (but not a "yes-person"), Enjoys life, Balance (work/private)

Specialties
 Mechanical Engineering
 Second Language
 Industry Experience

The Innovation Journey

VandeVen, Polley, Garud & Venkataraman, 1999.

The innovation journey is a nonlinear cycle of divergent and convergent activities that may repeat over time and at different organizational levels if resources are obtained to renew the cycle, p. 16.

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IDEO – Deep Dive Video

ABC News
Nightline - 7/13/99

Available From
ABC News Store
www.abcnews.com

Kelley, Tom and Littman, Jonathan (2001) *The art of innovation: Lessons in creativity from IDEO, America's leading design firm.* New York: Random House

Kelley, Tom and Littman, Jonathan (2005) *The ten faces of innovation: IDEO's strategies ...* New York: Currency/Doubleday

IDEO - "The Deep Dive"

- # IDEO has been identified as America's Leading Design Firm.
- # IDEO's special ingredients:
 - ▣ Teams
 - ▣ Culture
 - ▣ Methodology

IDEO - "The Deep Dive"

- # Viewing Perspectives:
 - ▣ Teams
 - ▣ Culture
 - ▣ Methodology
 - ▣ Videographer

“THE DEEP DIVE”

Five Days at

I E
D O

Components of IDEO process

- # Creation of “Hot Teams”
- # Brainstorming
- # Rapid Prototyping
- # Observing & Listening from Customers
- # Thinking of products in terms of *verbs*, rather than *nouns*

IDEO's Teams

- # Named "Hot Teams."
- # Multidisciplinary.
- # Group leader is assigned based on their abilities to work with groups.

Seven Secrets for Better Brainstorming

1. Sharpen the focus
2. Playful rules
3. Number your ideas
4. Build and jump
5. The space remembers
6. Stretch your mental muscles
7. Get physical

Playful Rules

- # One conversation at a time
- # Stay focused on the task
- # Encourage wild ideas
- # Go for quantity
- # Be visual
- # Defer judgment
- # Build on the ideas of others

IDEO's Culture

- # Employees design their own working areas.
- # Employees have interest and skills to work with a wide range of people.
- # No hierarchies.

Build Your Greenhouse

- # Building Neighborhoods
- # Think Project, Think Personal
- # Building Blocks
- # Inspiration from Adversity
- # Prototype Your space
- # Create a Team Icon
- # Watch Your Body Language
- # Simple Team Space
- # Hierarchy is the Enemy of Team Space
- # Give Your Workers a View
- # Tell Stories
- # Make Your Junk Sing

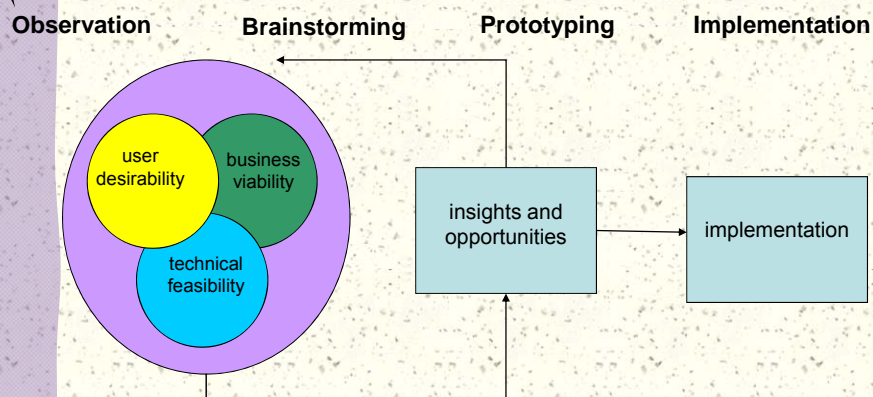
Build Your Greenhouse

- # Building Neighborhoods
 - Areas of Congregation
 - Lounge / Common Area
 - Mainstreet
 - Forced Interaction
 - Need for Privacy
 - Quiet Areas
 - Individuality

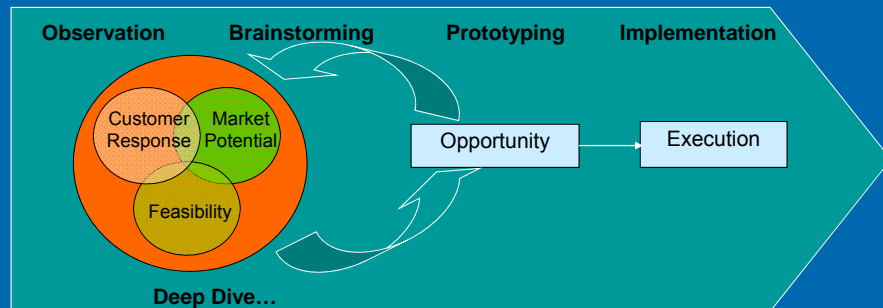
Five steps to IDEO's innovation

- # Understand the market/client/technology/constraints
- # Observe real people in real situations
- # Visualize new-to-the-world concepts & ultimate customers
- # Evaluate & refine prototypes
- # Implement new concept for commercialization

IDEO's Method



Ideo Brainstorming



- One Conversation at a time
 - Quantity is key
 - Use Visual Aids early
 - Aggregation of Ideas
1. Duration: Limit Time to an Hour
 2. Don'ts: No Presentations, Nor a time to poll employees, and not about swanky retreats.
 3. Idea Engine: Blue Sky approach.

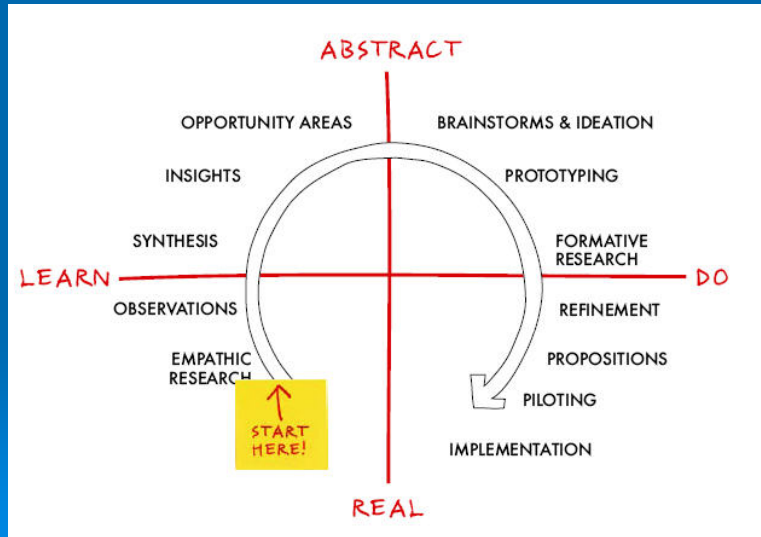
* www.ideo.comhttp://www.1000ventures.com/business_guide/cs_product-design_ideo.html

How to Kill Brainstorming

- The boss speaks first.
- Everybody gets a turn
- Experts Only – diversity trumps expertise
 - Kelley's Rule: 1 person who can build things, 1 with customer experience, and a sci-fi nerd.
- Off Site
- No Silly Stuff
- Document Everything

<http://www.qualityoflife.org/ich/IDEO/IDEO.cfm>

IDEO's Innovation Methodology



Source: <http://www.mediawerk.ch/nerve/category/visual-literacy/>

About Us



IDEO helps companies innovate. We design products, services, environments, and digital experiences.

"Head in the sky..." IDEO's teams, culture, and methodology are the special ingredients that fuel our approach to innovation and design. We begin with a deep exploration of business, human, and technical factors. Observe. Brainstorm. Prototype. Repeat.

Point of View. Essence. Heart. "...ness." Whatever you call it, it's there: a shared mind set, the place where the efforts of our problem-solving engine converge. Expressed in a visible and tangible way, it informs and inspires the design process.

"...feet on the ground." What's a good idea worth if it can't be realized? IDEO's world-class designers and engineers ensure that the power of the vision is preserved in the journey from concept to final production.

www.ideo.com

Innovation Resources

Additional Perspectives on Innovation:

- **DEC** - Schein, Edgar H., et.al. 2003. *DEC is dead: Long live DEC – The lasting legacy of Digital Equipment Corporation*. San Francisco: Berrett-Koehler.
- **The Innovation Journey** – Van de Ven, Andrew H., Polley, Douglas E., Garud, Raghu & Venkataraman, Sankaran. 1999. *The Innovation Journey*. New York: Oxford University Press.
- **Organizational Change and Innovation Processes** – Poole, Marshall S., Van de Ven, Andrew H., Dooley, Kevin, and Holmes, Michael E. 2000. *Organizational Change and Innovation Processes: Theory and Methods for Research*. New York: Oxford University Press.
- **Weird Ideas that Work** – Sutton, Robert I. 2002. *Weird Ideas that Work: 11-1/2 Practices for Promoting, Managing, and Sustaining Innovation*. New York: Free Press.

Innovation Resources

- Amabile, Teresa M. and Khaire, Mukti. 2008. Creativity and the role of the leader. *Harvard Business Review*, 86(10), 100-109.
- Prahalad, C.K. and Krishan, M.S. 2008. The New Age of Innovation. New York: McGraw-Hill. First chapter <http://www.newageofinnovation.com/>
- Berkun, Scott. 2007. *The myths of innovation*. Sebastopol, CA: O'Reilly.
- Chesbrough, Henry. 2006. *Open innovation: The new imperative for creating and profiting from technology*. Cambridge, MA: Harvard Business School Press
- Hargadon, Andrew. 2003. *How Breakthroughs Happen: The surprising truth about how companies innovate*. Cambridge, MA: Harvard Business School Press.

Team Decision Making Exercise

- Team Decision Making
 - Ranking Task
- Team-Based Learning Assessment Formats
 - Individual Reflection and Review
 - Process Observation
 - Group Processing – Plus/Delta

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Teamwork Skills

- Communication
 - Listening and Persuading
- **Decision Making**
- Conflict Management
- Leadership
- Trust and Loyalty

Cooperative Teamwork Skills	Teaching Cooperative Skills
<p>Ranking Skills</p> <p><i>Initial Management Skills</i></p> <ul style="list-style-type: none"> Have team choose quality Stay With the Group Use Quiet Voices Take Turns Use Names, Look at Speaker No "Put Down" <p>Facilitating Skills</p> <p><i>Group Management Skills</i></p> <ul style="list-style-type: none"> Share Ideas and Opinions Ask for Facts and Reasoning Give Direction to the Group's Work, state assignment purpose, provide time limits, offer encouragement Encourage Everyone to Participate Ask for Help or Clarification Express Support and Acceptance Offer to Explain or Clarify Rephrase Others' Contributions Brighten the Group Describe Feelings When Appropriate <p>Formulating Skills</p> <p><i>Final Methods for Processing Materials</i></p> <ul style="list-style-type: none"> Summarize What You've Learned Both Accuracy by Correcting/Adding to Summaries Help the Group Find One Way to Remember Check Understanding by Demanding Vocalization Ask Others to Plan for Self-Reflecting/Thinking Out Loud <p>Formulating Skills</p> <p><i>Formulate Cognitive Conflict and Reasoning</i></p> <ul style="list-style-type: none"> Critique Ideas without Criticizing People Differentiate Ideas and Reasoning of Members Integrate Ideas into Single Position Ask for Justification on Conclusions Extend Answers Poke by Asking In-depth Questions Generate Further Answers Test Reality by Checking the Groups Work 	<p>Ranking Skills</p> <ol style="list-style-type: none"> Help students see the need to learn the skill. Help them know how to do it (short). Encourage them to practice the skill daily. Help them reflect on process, a whole unit. Help them persevere until skill is automatic. <p>Monitoring, Observing, Intervening, and Processing</p> <p>Monitor to promote academic & cooperative success</p> <p>Observe to appropriate teamwork skills praise their use and remind students to use them if necessary</p> <p>Intervene if necessary to help groups solve academic or teamwork problems</p> <p>Process so students continuously analyze how well they learned and expanded in order to continue successful strategies and improve when needed</p> <p>Ways of Processing</p> <p>Positive Feedback:</p> <ol style="list-style-type: none"> Have students tell their partners something they learned and which helped them learn today. Have all students tell their partners something they learned and which helped them learn today. Get the class helpful behaviors you saw today. <p>Group Analysis:</p> <ol style="list-style-type: none"> Name 3 things your group did today, which helped you learn and work well together. Name 1 thing you could do even better next time. <p>Cooperative Skill Analysis:</p> <ol style="list-style-type: none"> Rate your use of the target cooperative skill. Class "Pinky Promise" - reach goal. Describe how you will encourage each other to practice the target skill next time. <p>Start: "Did your partners ever glad they have to have?"</p> <p>End: "Did your partners ever glad they were back today? Thank them for helping."</p>

Formal Decision-Making Approaches

Objective	Deterministic	Stochastic
Multiple	Ranking AHP SMART	MAUT
Single	B/C LP Optimization	Decision Tree (EV) Simulation

Team Decision Making – Ranking Tasks

- Typically “survival” tasks
 - First was Moon Survival, “Lost on the moon” developed by Jay Hall for NASA in 1967
 - Many survival tasks available – desert survival, lost at sea, winter survival, ...
- Individual followed by team ranking
- Different decision-making conditions in each team

Team Member Roles

- Observer/ Process Recorder (non participant role)
- Facilitator/Time Keeper
- Task Recorder
- Skeptic/Prober

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Action	Name 1	Name 2	Name 3	Name 4	Total
Contributes Ideas					
Describes Feelings					
Encourages Participation					
Summarizes, Integrates					
Checks for Understanding					
Relates New To Old Learning					
Gives Direction To Work					
Total		52			

Team Decision Making... **The New They'll Never Take Us Alive!!**

The top fifteen causes of death in the United States in 2003 in alphabetical order. The data are based on an annual review of death certificates. Your task is to rank them in decreasing order of number of deaths caused each year. Place the number 1 next to the one that causes the most deaths, the number 2 by the next, and so forth.

To Group Members: TASKS

1. Individually determine the ranking.
2. Determine one ranking for the group.
3. Every group member must be able to explain the rationale for the group's ranking.
4. When your group finishes (each member has signed), (a) record your estimated number of fatalities in the U.S. for each, and then (b) compare your ranking with that of another group.

The New They'll Never Take Us Alive!!

Product or Activity	Ranking	Number of Fatalities
Accidents		
Alzheimer's disease		
Blood poisoning		
Cancer		
Diabetes		
Heart disease		
Hypertension		
Influenza and Pneumonia		
Kidney disease		
Liver disease		
Lung disease		
Parkinson' disease		
Pneumonitis		
Stroke		
Suicide		

Product or Activity	Ranking	Number of Fatalities
Accidents	5	105695
Alzheimer's disease	8	63343
Blood poisoning	10	34243
Cancer	2	554643
Diabetes	6	73965
Heart disease	1	684462
Hypertension	13	21841
Influenza and pneumonia	7	64847
Kidney disease	9	42536
Liver disease	12	27201
Lung disease	4	126128
Parkinson' disease	14	17898
Pneumonitis	15	17457
Stroke	3	157803
Suicide	11	30642

US Mortality Causes - 2003

1	Heart disease	684462
2	Cancer	554643
3	Stroke	157803
4	Lung disease	126128
5	Accidents	105695
6	Diabetes	73965
7	Influenza and pneumonia	64847
8	Alzheimer's disease	63343
9	Kidney disease (Nephritis/nephrosis)	42536
10	Blood poisoning	34243
11	Suicide	30642
12	Liver disease	27201
13	Hypertension	21841
14	Parkinson' disease	17898
15	Pneumonitis	17457

Postdecision Questionnaire

1. How understood and listened to did you feel in your group?
Not at all 1 – 2 – 3 – 4 – 5 – 6 – 7 – 8 – 9 Completely
2. How much influence do you feel you had in your group's decision making?
None 1 – 2 – 3 – 4 – 5 – 6 – 7 – 8 – 9 A great deal
3. How committed do you feel to the decision your group made?
None 1 – 2 – 3 – 4 – 5 – 6 – 7 – 8 – 9 A great deal
4. How much responsibility do you feel for making the decision work?
None 1 – 2 – 3 – 4 – 5 – 6 – 7 – 8 – 9 A great deal
5. How satisfied do you feel with the amount and quality of your participation in your group's decision making
Dissatisfied 1 – 2 – 3 – 4 – 5 – 6 – 7 – 8 – 9 Satisfied
6. Write one adjective that describes the atmosphere in your group during the decision making

Group Processing Plus/Delta Format

Plus (+) Things That Group Did Well	Delta (Δ) Things Group Could Improve

Team Decision-Making Process

- How
 - Individual
 - Mathematical
 - Consensus
 - Iterative – H, M, L
 - Both ends toward the middle
- Assumptions/Biases
 - Family/Friends
 - News
 - Youth
 - Geographic location

Methods of Decision Making (Johnson & Johnson, 1991)

1. Decision by authority without discussion
2. Expert member
3. Average of member's opinions
4. Decision by authority after discussion
5. Majority control
6. Minority control
7. Consensus

See Table Summarizing Characteristics – Smith (2007), p. 46

